



C-Store Owner Questionnaire

Thank you for your interest in becoming a Convenience Store owner with Majors Management. Please answer the questions below to help us learn more about you. Save the file and then email it to c-store@majorsmgmt.com. We look forward to talking with you soon!

Have you owned or operated a business before? YES NO

Were you the owner or manager? OWNER MANAGER NEITHER

Have you owned or operated a convenience store before? YES NO

Do you have experience with inventory management? YES NO

Do you have experience in retail or fast food? YES NO

Have you used a computer to operate a business before? YES NO

Do you have any partners who will be in business with you? YES NO

How many hours per week do you plan to actively work in the business?

How many employees do you anticipate hiring for the business, other than yourself?

How much gross monthly income do you hope the business will generate? \$

Will you borrow money to invest in this business? YES NO

How much money will you borrow?

Comments or Questions:

Things to think about before our discussion:

- ❖ What are your personal and professional goals for this business?
- ❖ What would your ideal role be in the business operation?
- ❖ What skills are most important for operating a successful c-store business?
- ❖ What help or support would you need to complement your skillset?
- ❖ What ideas do you have for growing your business?
- ❖ What is your philosophy about hiring and supervising employees?
- ❖ What are the biggest challenges you anticipate in managing cashflow?